









NAAC with Grade "A+"



KIET SCHOOL OF MANAGEMENT

Program Name: MBA Course Name: HRM **Course Outcomes**

Academic Session: Course Code:

2024-25 MS510L Year: 1st

Semester:

2nd

Course Coordinator Name: Dr. Tanushree Sanwal

Aft	er completion of the course, the student will be able to	Dalament DOs/DCOs	Revised	Knowledge
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Bloom's Level (BL)	Category (KC)
CO1	Apply various OB theories related to attitude & personality.	PO1, PO2, PO3, PO4, PO5	Apply (BL3)	Procedural
CO2	Acquire the decision-making skills to handle crises and workplace stress.	PO1, PO2, PO3, PO4, PO5, APO1, APO2	Apply (BL3)	Procedural
CO3	Correlate the motivational theories for imparting skills in behaviour.	PO1, PO2, PO3, PO4, PO5	Analyze (BL4)	Procedural
CO4	Evaluate various leadership styles through models & theories.	PO1, PO2, PO3, PO4, PO5, APO1	Evaluate (BL5)	Procedural
CO5	Evaluate organizational culture through change management to achieve shared goals.	PO1, PO2, PO3, PO4, PO5	Evaluate (BL5)	Procedural

Faculty Members Teaching the Course	Signature	Faculty Me	mbers Teaching the Course	Signature
1. Dr. Tanushree Sanwal	Barral	3.	_	
2. Ms. Shivani Sharma	88	4.	-	_

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM DEAN

KIET School of Management

Please Note (Reference: OBE Guidelines wef. Session 2021 – 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits and the black of the 10 number of COs. should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.









NAAC with Grade "A+"



Connecting Life with Learning

Academic Session: 2024-25

Year: 1st

Semester:

Course Coordinator Name: Dr. Tanushree Sanwal

Program Name: MBA Course Name: HRM CO PO Mapping

Course Code: MS510L

Course Outcomes (COs) **Additional Programme Outcomes** Programme Outcomes(POs) **APOs** PO₁ PO₂ PO₃ PO₅ PO₄ APO1 APO2 CO₁ 3 1 2 2 2 CO₂ 2 2 2 2 CO₃ 3 2 2 2 CO₄ 3 2 3 2 2 1 CO₅ 3 2 2 2 PO/APO Target (Avg) 2.8 1.2 2.2 2 2 1 1

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Tanushree Sanwal	Bawsal	3.	
2. Ms. Shivani Sharma	28	4.	

Bowell Course Coordinator

Assoc. Head DOC

Addl. HoD

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- Please Note (Reference: OBE Guidelines wer. Session 2021 22)

 The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts. are Condition and Criteria.













Life with Learning NAAC with Grade "A+"

KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Course Name: Operations Mgmt.

Course Outcomes

Academic Session: 2024-25

Course Code: MS511L

Year: 1st

Semester: 2nd

Course Coordinator Name: Mr. Anjan Kumar

Af	fter completion of the course, the student will be able to	Delevent POe/PSOe	Revised	Knowledge
CO No. Statement of Course Outcome		Relevant POs/ PSOs	Bloom's Level (BL)	Category (KC)
CO1	Apply modern techniques for effective utilization of operational resources.	PO-1 to 5, APO 1-2	Apply (BL-3)	Procedural
CO2	Analyze the factors affecting location and layout planning decision.	PO-1 to 5, APO 1-2	Analyze (BL-4)	Procedural
CO3	Analyze various techniques for inventory management and aggregate planning.	PO-1 to 5, APO 1-2	Analyze (BL-4)	Procedural
CO4	Assess the trends and challenges in SCM in the current business environment.	PO-1 to 5, APO 1-2	Evaluate (BL-5)	Procedural
CO5	Assess TQM and TPM practices to produce good quality products and services at competitive prices.	PO-1 to 5, APO 1-2	Evaluate (BL-5)	Procedural

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Mr. Anjan Kumar	(Inge	3.	
2. Dr. Suman Rani	Ruman	4	

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Course Coordinator

Assoc. Head DOC

Addl. HoD

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KIET School of Management
KIET Group of Institutions

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NAAC with Grade "A+"



Connecting Life with Learning

Program Name: MBA

Course Name: Operations Mgmt.

Academic Session: 2024-25 Course Code: MS511L Year: 1st

Semester: 2nd

Course Coordinator Name: Mr. Anjan Kumar

CO PO Mapping

Course Outcomes (COs)	Prog	gramme Out	comes (POs)	Additional Programme Outco APOs			
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1	3	3	2	2	3	2	2
CO2	3	3	2	2	2	2	2
CO3 .	3	3	2	1	2	2	2
CO4	3	3	2	2	2	2	2
CO5	3	3	2	3	3	2	2
PO/APO Target (Avg)	3	3	2	2	2.4	2	2

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Mr. Anjan Kumar	() my	3.	
2. Dr. Suman Rani	Sunhan	4.	-

Course Coordinator

Assoc. Head DOC

Addl. HoD

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KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Academic Session: 2024-25

Year: 1st /2nd

Semester:

1st /3rd

Course Name: Optimization & Big Data Analytics Course Code: MS512L

Course Coordinator Name: Dr. Mani Tyagi

Course Outcomes

Ai	fter completion of the course, the student will be able to		Revised	V 1 1
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Bloom's Level (BL)	Knowledge Category (KC)
CO1	Analyze the Assignment Problem in optimization and resource allocation.	PO1, PO2, PO4, APO2	Analyze	Conceptual, Procedural
CO2	Analyze various methods for finding the basic feasible solution to the transportation problem.	PO1, PO2, PO4, APO2	Analyze	Conceptual,
CO3	Analyze the applications of CPM and PERT techniques in project planning and control.	PO1, PO2, PO4, APO2	Analyze	Procedural Conceptual,
CO4	Illustrate Big data preparation to support informed decision-making.	PO1, PO2, PO4, APO2	Analyze	Procedural Procedural
CO5	Evaluate tableau and its features for analytical thinking	PO1, PO2, PO4, APO2	Evaluate	Procedural

Signature	Faculty Members Teaching the Course	Signature
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Course Coordinator

Assoc. Head DOC

Addl. HoD

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Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

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NAAC with Grade "A+"



Program Name: MBA

Academic Session: 2024-25

Year: 1st

Semester:

Course Name: Optimization & Big Data Analytics Course Code: MS512L

Course Coordinator Name: Dr. Mani Tyagi

CO PO Mapping

Course Outcomes (COs)	Progr	amme Outcon	nes(POs)			Additional Programme Outco APOs		
	PO1	PO2	PO3	PO4	PO5	APO1	APO2	
COI	1	3						
000	1	.3	-	1	-		3	
CO2	1	3	116 21 1	1	1-44	1000	2	
CO3						13/11/1	3	
-	1	3		1	1000		3	
CO4	1	3		1				
CO5	1	2		1	-		3	
	1	5	-	2	-	-	3	
PO/APO Target (Avg)	1	2						
	1	3	-	1.2	-	2	3	

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	
1. Dr. Mani Tyagi	Sans	3.	Signature
P		4.	

Course Coordinator

Assoc. Head DOC

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Please Note (Reference: OBE Guidelines wef. Session 2021 – 22)

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KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Academic Session: 2024-25

Year: 1st

Semester:

2nd

Course Name: Corporate Finance: Fintech Integration

Course Code: MS513L

Course Coordinator Name: Dr. Taru Maheshwari

Course Outcomes

+0	After completion of the course, the student will be able to	Relevant POs/ PSOs	Revised Bloom's Level	Knowledge
CO No.	Statement of Course Outcome	2000 1000	(BL)	Category (KC)
CO1	Apply financial concepts/ corporate valuation models and time value of money for decision-making.	PO1	Apply (3)	Procedural
CO2	Analyze long-term investment decisions based on the cost of capital and select the optimum capital structure.	PO2	Analyze (4)	Procedural
CO3	Analyze capital budgeting decisions based on various techniques.	PO2	Analyze (4)	Procedural
C04	Analyze the usefulness of leverage and dividends in financial decisions	PO2	Analyze (4)	Procedural
CO5	Analyse the use of technology in financial decision-making	PO2	Analyze (4)	Procedural

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Dr.Taru Maheshwari	fores	3.	
2. Dr. Komal Sharma	: Voultand	4.	(P. 10.

Course Coordinator

Assoc. Head DOC

Addl. HoD

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Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

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Program Name: MBA

Course Name: CFFI











Connecting Life with Learning
Academic Session: 2024-25

Accredited by NAAC with Grade "A+"

Year: Ist

Semester: IVth

Course Code: MS513L

Course Coordinator Name: Dr. Taru Maheshwari

Course Outcomes (COs)	Prog	Programme Outcomes(POs)			10 1 12 1	Additional Programme Outcomes APOs	
	POI	PO2	PO3	PO4	PO5	APO1	APO2
COI	. 3	3			1		
CO2	3	3			- 1		
CO3	3	3			1		
CO4 ·	3	3			1		
CO5	2	1		1	1		1
PO/APO Target (Avg)	2.8	2.6		1	1		1

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Dr. Taru Maheshwari	Long	3.	
2. Dr. Komal Sharma	Kundam.	4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
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KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Course Name: MBA BRMA

Academic Session: 2024-25

Course Code: MS514L

Year: I, Semester: II

Course Coordinator Name: Dr. Reenu

Course Outcomes

Af	fter completion of the course, the student will be able to	Dolovont DOs/ PSOs	Revised	Knowledge Category (KC)
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Bloom's Level (BL)	
CO1	Apply advanced design and methodologies in business research process and design.	3,2,2,1,3	Apply(3)	Procedural
CO2	Analyze the reliability and validity of measurement tools,	3,2,2,1,3	Apply(3)	Procedural
CO3	Evaluate various sampling designs applicable to business problems.	3,2,2,1,3	Evaluate(5)	Procedural
CO4	Evaluate the data using statistical tools and techniques.	3,3,2,1,3	Evaluate(5)	Procedural
CO5	Summarize the research report addressing key issues in business.	3,2,2,1,3	Evaluate(5)	Procedural

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Reenu	lus	3.	
2. Dr. Amit Kumar Arora	Stend	4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

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KIET School of Management **KIET Group of Institutions**

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
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CO PO Mapping









NAAC with Grade "A+"



Program Name: MBA Course Name: MBA

Academic Session:2024-25 Course Code: MS514L

Year: I, Semester: II

Course Coordinator Name: Dr. Reenu

Course Outcomes (COs)	Programme Outcomes(POs)					Additional Programme Outcome APOs	
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1	3	2	-	2	-	1	3
CO2	3	2	-	2	-	1	3
CO3	3	2	-	2	-	1	3
CO4	3	3	-	2	11-1-1	1	3
CO5	3	2	-	2	-	1	3
PO/APO Target (Avg)	3	2.2	-	2	-	1	3

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Reenu	dur	3.	
3. Dr. Amit Kumar Arora	Ams	4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

KIET School of Management KIET Group of Institutions Ghaziabad

Dean-KSOM

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NAAC with Grade "A+"



KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Academic Session: 2024-25

Year: 1st

Semester: IInd

Course Coordinator Name: Prerana Taylor

Course Name:

Technology Management Course Outcomes

Course Code:

MS515L

Ai	fter completion of the course, the student will be able to	D. I DO INGO	Revised	Knowledge Category (KC)
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Bloom's Level (BL)	
CO1	Apply the fundamental concepts of Blockchain, IoT, Cloud Computing, and Cybersecurity.	PO1,PO3,PO4,PO5,APO1, APO2	Apply	Procedural
CO2	Apply the business applications of these technologies and their potential impact on industries.	PO1,PO3,PO4,PO5,APO1, APO2	Apply	Procedural
CO3	Analyze e the advantages and challenges of implementing these technologies in business environments.	PO1,PO3,PO4,PO5,APO1, APO2	Analyze	Procedural
CO4	. NA	NA	NA	NA
CO5	NA	NA	NA	NA

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Prerana Taylor	1	3.	
2.		4.	

Assoc. Head DOC

Addl. HoD

Dean-KSOM DEAN

Please Note (Reference: OBE Guidelines wef. Session 2021 – 22)

KIET School of Management The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having training having the seminar of COs. should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs. Ghaziabad













Program Name: MBA

Academic Session: 2024-25

Year: 1st

Semester:

2nd

Course Name: Technology Management

Course Code: MS515L

Course Coordinator Name: Prerana Taylor

CO PO Mapping

Course Outcomes (COs)	Prog	Programme Outcomes(POs)					Additional Programme Outcome APOs	
	PO1	PO2	PO3	PO4	PO5	APO1	APO2	
CO1	2	-	1	1	2	1	1	
CO2	2	-	1	- 1	2	1	1	
CO3	2	2	1	1	2	1	1	
CO4	-		-	1.4		-	-	
CO5	-	-	W -	-		-	-	
PO/APO Target (Avg)	2	-	1	1	2	1	1	

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Prerana Taylor	単	3.	
2.		4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

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KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Academic Session: 2024-25 Course Code: MS516B

Year: 1st

Semester:

Course Coordinator Name: Dr. Amit K. Arora

Course Name: IAP Course Outcomes

	er completion of the course, the student will be able to	Relevant POs/ PSOs	Revised Bloom's Level (BL)	Knowledge Category (KC)
CO No.	Statement of Course Outcome		(BL)	Procedural
CO1	Explore Industry's dynamics, trends, and challenges.	PO1, PO4	3	Troccaria
	Analyze Company's Market Share, Growth and Competitive	PO1, PO2, PO4	4	Procedural
CO2	Dynamics Diagnose the financial health of the company on the basis of	PO1, PO2, PO4, PO5, APO2	4	Procedural
CO3	financial statements.	PO1, PO2, PO4, PO5, APO2		Procedural
CO4	Compare the company's performance with key competitors.	PO1, PO2, PO4, PO3, AT 02		

		1 0	Signature
Too have Too hing the Course	Signature	Faculty Members Teaching the Course	Signature
Faculty Members Teaching the Course 1. Dr. Amit Kumar Arora	Send	3. Dr. Reenu	Loans
	Mr. v	4. Dr. Namrata	Variota top
2. Dr. Isha	A May		o hor -

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM DEAN

KIET School of Management KIET Group of Institutions

Ghaziabad

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
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NAAC with Grade "A+"



Connecting Life with Learning

Program Name: MBA

Academic Session: 2024-25 Course Code:

Year: 1st /2nd

Semester:

1st /3rd

Course Coordinator Name:

Course Name: CO PO Mapping

Course Outcomes (COs)	Programme Outcomes(POs)				Additional Programme Outcome APOs		
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1	1	-	-	2	-		- 1
CO2	1	2	III Die Offic	2	W = 10	- 1	
CO3	2	3	-	2	2	•	2
CO4	2	3		2	3		2
PO/APO Target (Avg)	1.5	2.67	-	2	2.5		2

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Dr. Amit Kumar Arora	Just	3. Dr. Reenu	W
2. Dr. Isha	ahler.	4. Dr. Namrata	Vanda My Z

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

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KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Academic Session: 2024-25

Year: 1st

Semester:

Course Name: VAC - II (Digital Marketing) Course Code: MS517B

Course Coordinator Name: Dr. Shenki Tyagi

Course Outcomes

Af	fter completion of the course, the student will be able to	D.I. I DO INGO	Revised Bloom's	Knowledge	
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Level (BL)	Category (KC)	
CO1	Apply the Comprehensive Understanding of Digital Marketing Frameworks.	PO1, PO2, PO4, PO5, APO 1, APO 2	Apply (BL 3)	Procedural	
CO2	Outline Practical Proficiency in Website and Blog Development	PO1, PO2, PO4, PO5, APO 1, APO 2	Analyze (BL 4)	Procedural	
CO3	Diagnose the Mastery of SEO and Email Marketing Techniques	PO1, PO2, PO4, PO5, APO 1, APO 2	Analyze (BL 4)	Procedural	

Signature	Faculty Me	embers Teaching the Course	Signature
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	4		
	Signature Sheh.	Signature Faculty Me 2. 4	Signature Faculty Members Teaching the Course 2. 4

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM DEAN

KIET School of Management KIET Group of Institutions Ghaziabad

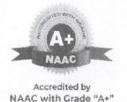
- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
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Program Name: MBA

Academic Session: 2024-25

Year: 1st

Semester:

Course Name: VAC - II (Digital Marketing) Course Code: MS517B

Course Coordinator Name: Dr.Shenki Tyagi

CO PO Mapping

Course Outcomes (COs)	Programme Outcomes(POs)					Additional Programme Outcome APOs	
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1	2 , ·	2		2	1	2	2
CO2	2	2	-	1	1	2	2
CO3	2	2	-	2	1	2	2
CO4	-		-	7	•	9/8/1-2	
CO5	-	-	-	-	-	-	-
PO/APO Target (Avg)	2.0	2.0	-	1.6	1	2	2

Faculty Mer	nbers Teaching the Course	Signature	Faculty Members Teaching the Course	Signature	
1. Dr Sl	henki Tyagi	Sheel	3.		
2.			4.		

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

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NAAC with Grade "A+"



KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Course Name: ETGBE

Course Outcomes

Academic Session: 2024-25

Course Code:

KMBN401

Year: 2nd

Semester:

Course Coordinator Name: Dr. Namrata Tripathi

Course	Outcomes					
After	After completion of the course, the student will be able to CO No. Statement of Course Outcome		To Unit		Revised Bloom's Level (BL)	Knowledge Category (KC)
CO1	Examine International Business in the wake of Industry 4.0	Apply BL 3	Conceptual & Procedural	Examine International Business in the wake of Industry 4.0		
CO2	Analyze the new technologies that are driving change in business operations and strategy	Analyze BL 4	Conceptual & Procedural	Analyze the new technologies that are driving change in business operations and strategy		
CO3	Analyze shifts in economic thought and its impact on business decisions	Analyze BL 4	Conceptual & Procedural	Analyze shifts in economic thought and its impact on business decisions		
CO4	Evaluate changing geopolitics and its impact on international Business	Evaluate BL 5	Conceptual & Procedural	Evaluate changing geopolitics and its impact on international Business		
CO5	Assess issues and challenges in the Global World and find sustainable solutions	Evaluate BL 5	Conceptual & Procedural	Assess issues and challenges in the Global World and find sustainable solutions		

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Deepa	,	3. Dr. Reenu	
2. Dr. Namrata Tripathi	Varieta Tropas	4. Prof. Isha Jaian	

Course Coordinator

Assoc, Head DOC

Addl. HoD

Dean-KSOM

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Program Name: MBA

Course Name: ETGBE

Academic Session: 2024-25 Course Code: KMBN401

Year: 2nd

Semester: 4th

Course Coordinator Name: Dr. Namrata Tripathi

CO PO Manning

Course Outcomes (COs)	Programme Outcomes(POs)				Additional Programme Outcomes APOs		
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1	3	2	2	3	2	1	2
CO2	2	2	1	3	1		2
CO3	2	3	1	3	1		2
CO4	2	2	1	3	1	-	2
CO5	3	1	1	3	1	1	2
PO / APO Target (Avg)	2.4	2	1.2	3	1.2	-1	2

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Deepa		3. Dr. Reenu	
2. Dr. Namrata Tripathi	Name huyou	4. Prof. Isha Jaian	

Course Coordinator

Assoc. Head DOC

Addl. Hol

Dean-KSOM

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.













Accredited by NAAC with Grade "A+"

KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Academic Session: 2024-25

Year: 2nd

Semester:

Course Name: International Logistics management Course Code: KMBNIB03

Course Coordinator Name: Dr. Amit Kumar Arora

Course Outcomes

After completion of the course, the student will be able to		Relevant POs/ PSOs	Revised Bloom's Level	Knowledge
CO No.	Statement of Course Outcome		(BL)	Category (KC)
CO1	Apply strategic approaches to managing the global supply pipeline in international logistics.	PO1, PO4, PO5	3	P
CO2	Analyze export sales contracts to optimize global supply chain strategies.	PO1, PO2, PO4	4	P
CO3	Evaluate trade-offs in multi-modal logistics for efficient international transportation.	PO1,PO4	5	P
CO4	Analyze technical and economic performance of transport modes in global logistics.	PO1, PO2, PO4	4	P
CO5	Evaluate cost structures and economic impacts to optimize international transport policies.	PO1, PO2, PO4	. 5	P

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Dr. Amit Kumar Arora	Stud	3. N/A	
2. N/A	*/	4. N/A	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM DEAN

KIET School of Management

- KIET Group of Institutions The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.









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Connecting Life with Learning

Program Name: MBA

Academic Session: 2024-25

Year: 2nd

Semester:

Course Name: International Logistics management Course Code: KMBNIB03

Course Coordinator Name: Dr. Amit Kumar Arora

CO PO Mapping

Course Outcomes (COs)	Programme Outcomes(POs)					Additional Programme Outcomes APOs	
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1	2	-	-	2	1	-	
CO2	1	1		1	-		-14
CO3	2			1	-		-
CO4	1	2	-	2	-		-
CO5	2	2		2	1	-	-
PO/APO Target (Avg)	1.60	1.50	-	1.60	1.00	-	-

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Dr. Amit Kumar Arora	Sul	3. N/A	
2. N/A		4. N/A	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.







Course Code:







KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Course Name: Cross Cultural Management

Academic Session: 2024-25

Year: 2nd Semester: 4th

KMBN 1B04 Course Coordinator Name: Dr. Menali Bajaj

Course Outcomes

Course C	After completion of the course, the student will be able to	Relevant POs/ PSOs	Revised Bloom's	Knowledge Category (KC)	
CO No.	Statement of Course Outcome		Level (BL)		
CO1	Apply different meanings and dimensions of "culture"	PO1, PO2,PO3,PO4,PO5	Applying BL3	P, C	
CO2	Analyze the impact of culture on business practices	PO1, PO2,PO3,PO4,PO5,APO1	Applying BL4	P, C	
CO3	Examine the impact of national culture on organizational cultures	PO1, PO2,PO3,PO4,PO5	Analyzing BL4	P, C	
CO4	Evaluate the impact of culture on Human Resource Management	PO1, PO2,PO3,PO4,PO5,APO1,APO2	Evaluate BL5	P, C	
CO5	Examining how leadership differs across cultures	PO1, PO2,PO3,PO4,PO5,APO1,APO2	Evaluate BL5	P, C	

aculty Members Teaching the Course	♦ Signature	Faculty Members Teaching the Course	Signature
Dr. Menali Bajaj	21.110		

Course Coordinator

Assoc. Head DOC

Addl, HoD

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KIET Group of Institutions
Ghaziabad

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.













Program Name: MBA

Academic Session: 2024-25

Year: 2nd Semester: 4th Course Coordinator Name: Dr. Menali Bajaj

NAAC with Grade "A+"

Course Name: Cross Cultural Management Course Code: KMBN IB04

CO PO Mapping

Course Outcomes (COs)	Prog	gramme Out	comes(POs)	Additional Programme Outcomes APOs			
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1	1	1	1	2	1		-
CO2	1	2	1	2	1	1	BUTABLE .
CO3	1	2	1	2	1		
CO4	1	1	1	2	2	1	1
CO5	1	1	1	2	1	1	1
PO/APO Target (Avg)	1	1.4	1	2	1.2	1	1

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Dr. Menali Bajaj			

Course Coordinate

Assoc. Head DOC

Ghaziabad

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.



Course Name:

Program Name: MBA

ITL











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KIET SCHOOL OF MANAGEME

2024-25 Academic Session: Course Code: KMBNIB05

Year: 2nd

Semester: 4th

Course Coordinator Name: Dr. Ranchay Bhateja

Course C	ter completion of the course, the student will be able to	Relevant POs/ PSOs	Revised Bloom's Level (BL)	Knowledge Category (KC)
CO No.	Statement of Course Outcome	PO1,PO2,PO3, PO4, PO5,	Apply BL 3	Conceptual & Procedural
CO1	Apply the objectives and functioning of WTO Examine the various WTO agreements for effective international	APO1, APO2 PO1,PO2,PO3, PO4, PO5,	Apply BL 3	Conceptual & Procedural
CO2	trade. Analyze the nature and dynamics of the strategy formulation and	APO1, APO2 PO1, PO2, PO3, PO4, PO5,	Analyze BL 4	Conceptual & Procedural
CO3	implementation processes.	APO1, APO2 PO1, PO2, PO3, PO4, PO5,	Analyze BL 4	Conceptual & Procedural
CO4	Analyze the export import policy in India. Evaluate the recent challenges in international trade and role of	APO1, APO2 PO1,PO2,PO3, PO4, PO5,	Evaluate BL 5	Conceptual & Procedural
CO5	International institutions.	APO1, APO2	1	

	A 21	Faculty Members Teaching the Course	Signature
Faculty Members Teaching the Course	Signature	3.	
Dr Ranchay Bhateja	Mary	4.	Roh:

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM DEAN

KIET School of Management KIET Group of Institutions

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.



CO PO Mapping

Program Name: MBA
Course Name: ITL





Academic Session: 2024-25 Course Code: KMBNIB05







Accredited by NAAC with Grade "A+"

Year: 2nd

Semester: 4th

Course Coordinator Name: Dr Ranchay Bhateja

Course Outcomes (COs)	Prog	Programme Outcomes(POs)					Additional Programme Outcome APOs		
	PO1	PO2	PO3	PO4	PO5	APO1	APO2		
CO1	2				2	3	3		
CO2	2	1		3	3	3	3		
CO3	2	2	1	3	2	3	3		
CO4 .	2	1	2	3	3	3	3		
CO5	2	3	1	3	1	1	1		
PO/APO Target (Avg)	2	1.75	1.33	3	2.2	2.6	2.6		

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Dr Ranchay Bhateja	O SAN	3.	
	3/	4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.











NAAC with Grade "A+"



KIET SCHOOL OF MANAGEMENT

Program Name: MBA Course Name: DBMS

Academic Session: 2024-25 Course Code: KMBNIT03

Year: 2nd Semester: 4th

Course Coordinator Name: Dr. Deepa

Course Outcomes

Af	ter completion of the course, the student will be able to	Relevant POs/ APOs	Revised Bloom's Level	Knowledge	
CO No.	Statement of Course Outcome	Relevant 1 0s/ At 0s	(BL)	Category (KC)	
CO1	Understand concept of DBMS and ER Models for efficient Database Design	PO1, PO2	BL2	F, C, P	
CO2	Interpret solutions to a query problem using SQL commands, Relational Algebra and Calculus	PO1	BL3	F, C, P	
CO3	Use Normalization concept to normalize a given Relation to the desired Normal Form	PO1, PO2	BL3	(F, C, P	
CO4	Describe need of transaction processing, recovery mechanism from transaction failures and concurrency control techniques	PO1, PO2	BL2	F, C, P	
CO5	Summarize various type of DBMS architectures and Databases of current trends.	PO1, PO2	BL2	F, C	

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Deepa	Q-	3.	
2.	-	4.	

Assoc. Head DOC

Addl. Hol

Dean-KSOM

- Please Note (Reference: OBE Guidelines wef. Session 2021 22)

 The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less gained from the course of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Kilona and optional parts are Condition and Criteria.













Program Name: MBA

Academic Session: 2024-25

Course Code: KMBNIT03

Year: 2nd Semester: 4th

Course Coordinator Name: Dr. Deepa

Course Name: DBMS CO PO Mapping

Course Outcomes (COs)	Prog	Programme Outcomes(POs)					Additional Programme Outcome APOs	
	PO1	PO2	PO3	PO4	PO5	APO1	APO2	
CO1	3	2	-	-	-	-	-	
CO2	2	_ 1001	-	-		-	-	
CO3	2	2		-	711-	-	-	
CO4	. 2	2	-	-	-		-	
CO5	1	3	-	-	-	-		
PO/APO Target (Avg)	2	2.25	-	-	18	-	-	

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Deepa	W.	3.	-
2.		4.	(P) 1. :

Course Coordinator

Assoc. Head DOC

Addl. HoD

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training tr have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.













NAAC with Grade "A+" KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Course Name: CCB Course Outcomes

Academic Session: 2024-25

Course Code: KMBNIT04

Year: 2nd

Semester:

Course Coordinator Name: Dr. Komal Sharma

Aft	er completion of the course, the student will be able to	Relevant POs/ PSOs	Revised Bloom's Level	Knowledge
CO No.	Statement of Course Outcome	Reievant 1 Os/ 1 SOs	(BL)	Category (KC)
CO1	Describe the main concepts, key technologies, strengths and limitations of cloud computing.	PO3, PO5	Understand	Conceptual
CO2	Characterize the enabling technologies that help in the development of cloud.	PO3, PO5	Apply	Conceptual
CO3	Differentiate the architecture cloud, service, and delivery models.	PO3, PO5	Analyze	Conceptual
CO4	Justify the core issues of cloud computing like cloud virtualization.	PO3	Evaluate	Conceptual
CO5	Figure out the emergence of cloud as the next generation computing paradigm.	PO3, PO5	Analyze	Conceptual

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Komal Sharma		3.	
2.		4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

- Please Note (Reference: OBE Guidelines wef. Session 2021 22)

 The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits about the project having credits about t
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Kale and optional parts are Condition and Criteria.













Program Name: MBA Course Name: CCB

Academic Session: 2024-25

Year: 2nd

Semester:

CO PO Manning

Course Code: KMBNIT04

Course Coordinator Name: Dr. Komal Sharma

Course Outcomes (COs)	Programme Outcomes(POs)					Additional Programme Outcom APOs	
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1			3		3		
CO2			3		3	The second	134W # 1
CO3			3		3		
CO4			3				
CO5			3		3		
PO/APO Target (Avg)			3		3		

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Komal Sharma		3.	
2.		4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
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NAAC with Grade "A+"



KIET SCHOOL OF MANAGEMENT

Program Name: MBA Course Name:

BWD

Academic Session: 2024-25

Course Code: KMBNIT05

Year: 2nd

Semester: 4th

Course Coordinator Name: Dr. Deepa

Course Outcomes

Afte	er completion of the course, the student will be able to	Polovont POs/ A POs	Revised Bloom's Level	Knowledge Category (KC)	
CO No.	Statement of Course Outcome	Relevant POs/ APOs	(BL)		
CO1 Understanding of data warehousing and its functions		PO1	BL 2	C, F	
CO2	To identify the key process of datawarehousing and application.	PO1, PO2, PO4, APO1	BL 3	C	
CO3	To understand data mining and basic concepts.	PO1	BL 2	C, F	
CO4	To understand data mining techniques to solve problem in various disciplines.	PO1, PO2, PO4, APO1, APO2	BL 3	C, F	
CO5	Compare and evaluate data mimingtechniques.	PO1, PO2, APO2	BL 4	C, P	

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Deepa	g-	3.	
2.	- V	4.	0

Assoc. Head DOC

Addl. HoD

Dean-KSOM DEAN

KIET School of Management **KIET Group of Institutions**

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits 3 to 6 should have 5 number of COs. have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.





GROUP OF INSTIT Connecting Life with Learning





NAAC with Grade "A+"



Program Name: MBA Course Name: BWD

CO PO Mapping

Academic Session: 2024-25

Course Code: KMBNIT05

Year: 2nd

Semester: 4th

Course Coordinator Name: Dr. Deepa

Course Outcomes (COs)	Prog	ramme Out	comes(POs)	Additional Programme Outcome APOs			
	PO1.	PO2	PO3	PO4	PO5	APO1	APO2
CO1	3	-	_				
		1000		-	7		
CO2	3	1	-	1	-	2	
CO3	3						
	3	-	-		*	-	-
CO4	3	2		2			
	3	2	-	2	-	2	1
CO5	3	2	-	-			
BOW SO						-	1
PO/APO Target (Avg)	3	1.07	-	1.5	-	_	1

culty Members Teaching the Course 1. Dr. Deepa	Signature	Faculty Members Teaching the Course	Signature
2	0.	3.	<u> </u>
0		4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training that the course is a should have 5 number of COs. The laboratory course mini project/ seminar/ industrial training that the course is a should have 5 number of COs.











NAAC with Grade "A+"



KIET SCHOOL OF MANAGEMENT

Program Name: MBA Course Name: B2B & SM. Academic Session: 2024-25

Year: 2nd

Semester: 4th

Course Code: KMBN MK03

Course Coordinator Name: Mr. Anjan Kumar

Course Outcomes:

Ai	fter completion of the course, the student will be able to	Delevent DOs/DSOs	Revised	Knowledge Category (KC)
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Bloom's Level (BL)	
CO1	Apply the strategic tools in B2Bmarketing	PO1, PO2,PO4, PO5	Applying BL 3	Conceptual
CO2	Apply the IMC and distributionstrategies in B2B marketing	PO1, PO2,PO4, PO5	Applying BL 3	Procedural
CO3	Analyze various aspects of pricesetting in B2B markets	PO1, PO2,PO4, PO5	Analyzing BL 4	Procedural
CO4	Assess service standards and design	All	Evaluate BL 5	Meta- Cognitive
CO5	Evaluate service performance forexcellence.	PO1, PO2,PO4, PO5,APO1	Evaluate BL 5	Meta- Cognitive

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Dr. Binkey Srivastava	1 school	3	
2. Mr. Anjan Kumar	One	4.	-

Course Coordinator

Assoc. Head DOC

Addl. HoD

KIET School of Management KIET Group of Institutions

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training naving efedits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.













Connecting Life with Learning

Program Name: MBA Course Name: B2B & SM. Academic Session: 2024-25 Course Code: KMBN MK03 Year: 2nd

Semester: 4th

Course Coordinator Name: Mr. Anjan Kumar

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CO PO Mapping

Course Outcomes (COs)	Progra	Programme Outcomes (POs)					Additional Programme Outcomes APOs	
	PO1	PO2	PO3	PO4	PO5	APO1	APO2	
CO1	2	2	-	1	2			
CO2	2	2	Mine III	2	1	-		
CO3	2	3		2	2		1 -	
CO4	2	2	1	2	2	2	1	
CO5	2	2		3	2	1		
PO/APO Target (Avg)	2	2.2	1	2	1.8	1.5	1	

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Binkey Srivastava	Buch	3	- 11 - 11
2. Mr. Anjan Kumar	ane	4.	-5

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
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KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Course Name: Sales and Retail Management

Academic Session: 2024-25

Course Code: KMBNMK04

Year: 2nd Semester: 4th

Course Coordinator Name: Prof. Priyanka Tyagi

Course Outcomes

A	fter completion of the course, the student will be able to	D. I DO / DCO	Revised	Knowledge Category
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Bloom's Level (BL)	(KC)
CO1	Apply the skills in the Sales management process.	PO1,PO2,PO3,PO4,PO5	Applying BL3	K1, K2
CO2	Illustrate various Sales management strategies	PO1,PO2,PO3,PO4,PO5	Applying BL3	K1, K3, K4
CO3	Analyze various management tools on leadership skill.	PO1,PO2,PO3,PO4,PO5, APO1	Analyzing BL4	K4,K5,K6
CO4	Assess the local and global organizational decision in Retail Management.	PO1,PO2,PO3,PO4,PO5,APO1, APO2	Evaluate BL5	K2, K3
CO5	Evaluate the retail store formats and its operations.	PO1,PO2,PO3,PO4,PO5, APO1	Evaluate BL5	K4,K5

Faculty Members Teaching the Course	, Ar Signature	Faculty Members Teaching the Course	Signature
Dr. Menali Bajaj	Wroxx		Signature
2. Prof. Priyanka Tyagi	Quitasta		" They :

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

DEAN KIET School of Management

KIET Group of Institutions

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

Ghaziabad The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.



Engineering Rank Band (151-200) Pharmacy Rank - 88











Innovation Rank Band (51-100)

Academic Session: 2024-25 Course Name: Sales and Retail Management Course Code: KMBNMK04

Year: 2nd Semester: 4th Course Coordinator Name: Prof. Priyanka Tyagi

NAAC with Grade "A+"

CO PO Mapping

Program Name: MBA

Course Outcomes Additional Programme Outcomes Programme Outcomes(POs) (COs) APOs PO₁ PO₂ PO₃ PO₄ PO5 APO1 APO2 CO₁ 2 1 CO₂ 2 CO₃ 2 CO₄ 1 CO5 PO/APO Target (Avg) 1.4 1.2 1

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Menali Bajaj	Nach	3.	
2. Prof. Priyanka Tyagi	, ante	4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM DEAN

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

KIET School of Management KIET Group of Institutions Ghaziabad

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.













NAAC with Grade "A+"

KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Academic Session: 2024-25

Year: 2nd Semester:

Course Name: Social Media and Web Analytics

Course Code: KMBNMK05

Course Coordinator Name: Prof. Rajat Taval

Course Outcomes

Afte	er completion of the course, the student will be able to	Relevant POs/ PSOs	Revised Bloom's Level	Knowledge Category (KC)
CO No.	Statement of Course Outcome	Relevant POS/ PSOS	(BL)	
CO1	Examine the social media and web analytics platform	PO1, PO2, PO4, PO5, APO2	Apply BL 3	Conceptual & Procedural
CO2	Analyze Social Fundamentals network and Web Analytics	PO1, PO2, PO4, PO5, APO2	Analyze BL4	Conceptual & Procedural
CO3	Analyze Matrices and Web Analytics tool	PO1, PO2, PO4, PO5, APO1, APO2	Analyze BL4	Conceptual & Procedural
CO4	Evaluate Facebook and Google Analytics	PO1, PO2, PO4, PO5, APO1, APO2	Evaluate BL5	Conceptual & Procedural
CO5	Assess web analytics strategies for effective decision alternatives in social media operations	PO1, PO2, PO4, PO5, APO1, APO2	Evaluate BL5	Conceptual & Procedural

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Prof. Rajat Tayal	ATT-	3.	
2. Dr. Shenki Tyagi		4.	

Assoc. Head DOC

Addl. HoD

Course Coordinator

Please Note (Reference: OBE Guidelines wef. Session 2021 – 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.











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Connecting Life with Learning

Program Name: MBA

Academic Session: 2024-25

Year: 2nd Semester:

Course Name: Social Media and Web Analytics CO PO Mapping

Course Code: KMBNMK05

Course Coordinator Name: Prof. Rajat Tayal

Course Outcomes (COs)		Programme Outcomes (POs)					Additional Programme Outcome APOs	
		PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1		3 .	2	-	1	1		1
CO2		3	2		1	1		
CO3 •					1	1		1
CO3 •		1	3	- 1	1	1	1	1
CO4		1	3	-	1	1	1	2
CO5		1	3	-	1	1	2	
PO/APO Target (Avg)	-	1.0					2	2
. O. Ho Target (Avg)		1.8	2.6	-	1	1	1.33	1.4

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	C: sust
1. Prof. Rajat Tayal	Keyots	3.	Signature
2. Dr. Shenki Tyagi		4.	

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a-CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts



Course Coordinator











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Assoc. Head DOC

Addl. HoD

Dean-KSOM

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a-CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.











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Connecting Life with Learning

KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Course Name: Quality Management Course Code: KMBNOM03

Academic Session: 2024-25

Year: Semester:

2nd/4th

Course Coordinator Name: DR. Suman Rani

Course Outcomes

After	completion of the course, the student will be able to		Revised Bloom's	Knowledge	
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Level (BL)	Category (KC)	
COI	Examine the quality dimensions and its importance.	PO1,PO2,PO4,PO5,PSO1,PSO2	APPLY BL-3	Conceptual & Procedural	
CO2	Examine the techniques of quality control and its importance for Organizational competitiveness	PO1,PO2,PO3,PO4,PO5,PSO1,PSO2	APPLY BL-3	Conceptual & Procedural	
CO3	Analyze impacts of Quality Control tools in The organization	PO1,PO2,PO3,PO4,PO5,PSO1,PSO2	ANALYZE BL-4	Conceptual & Procedural	
CO4	Evaluate of the International and Indian Quality Control Standards	PO1,PO2,PO3,PO4,PO5,PSO1,PSO2	EVALUATE BL-5	Conceptual & Procedural	
C05	Evaluate Competency to use statistical Methods for process quality control	PO1,PO2,PO4,PO5,PSO1,PSO2	EVALUATE BL-5	Conceptual & Procedural	

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr.Suman Rani	Guman	3.	
2.	A	4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

Please Note (Reference: OBE Guidelines wef, Session 2021 - 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial to have 5 number of COs. should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs. should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.

The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action &

Ghaziabad are Condition and Criteria.











NAAC with Grade "A+"



Connecting Life with Learning

Program Name: MBA Course Name: Quality Management CO PO Manning

Academic Session: 2024-25 Course Code: KMBNOM03

Year: 2nd Semester: 4th Course Coordinator Name: Dr. Suman Rani

Course Outcomes (COs)	Prog	Programme Outcomes(POs)			Additional Programme Outcom APOs		
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
COI	2	2	-	3	2	2	2
CO2	3	3	-	3	2	2	3
CO3	1	-1	-	1	1	-	2
CO4	1	1	W	-1	1	-	2
CO5	1	1	-	1	1	-	2
PO/APO Target (Avg)	1.6	1.6	1 - 0 4	1.8	1.4	2	2.2

1. Dr.Suman Rani Suman	Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
	Dr.Suman Rani	Sumay		Signature

Course Coordinator

Assoc. Head I

Dean-KSOM

- The theory courses/project having credits 3 to 6 should have 5 number of COs. The laboratory course/mini project/seminar/industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria













Connecting Life with Learning

KIET SCHOOL OF MANAGEMENT

Program Name: MBA Course Name: PSM **Course Outcomes**

Academic Session: 2024-25 Course Code: KMBNOM04

Year: 2nd Semester: 4th

Course Coordinator Name: Prof. Isha Jain

At	ter completion of the course, the student will be able to	Relevant POs/ PSOs	Revised Bloom's Level	Knowledge
CO No.	Statement of Course Outcome	Relevant POS/ PSOS	(BL)	Category (KC)
CO1	Apply knowledge about the procurement and sourcing management	PO1, PO2, PO4, PO5, APO1, APO2	3	Conceptual& Procedural
CO2	Examine the processes of sourcing management	PO1, PO2, PO4, PO5, APO1, APO2	3	Conceptual& Procedural
CO3	Analyze the Competency to vendor Selection and rating	PO1, PO2, PO3, PO4, PO5, APO1, APO2	4	Conceptual& Procedural
CO4	Evaluating the process of initiating & Executing the project	PO1, PO2, PO3, PO4, PO5, APO1, APO2	5	Conceptual& Procedural
CO5	Evaluation of project scheduling & Network analysis	PO1, PO2, PO3, PO4, PO5, APO1, APO2	5	Conceptual& Procedural

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Prof. Isha Jain	Jula	3.	
2.	• •	4.	

Coordinator

Assoc. Head DOC

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

Please Note (Reference: OBE Guidelines wer. Session 2021 – 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having create 10 number of COs.

The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Richard optional parts are Condition and Criteria.





GROUP OF INSTITUTIONS Connecting Life with Learning





NAAC with Grade "A+"



Program Name: MBA Course Name: PSM

Academic Session: 2024-25

Year: 2nd

Semester: 4th

CO PO Mapping

Course Code: KMBNOM04

Course Coordinator Name: Prof. Isha Jain

Course Outcomes (COs)	Pro	gramme Out	tcomes(POs)	Additional Programme Out			
	PO1	PO2	PO3	PO4	PO5		
CO1	2	2		2			APO2
				2	1	1	1
CO2	3	2		1		TOTAL DESIGNATION OF THE PARTY	
				1	1	1	1
CO3 •	2	1	1	1	1		
00.1				1	1	1	1
CO4	2	1	2	1	1		
005					1	1	1
CO5	2	1	2	1	1		
PO/A PO T			100	•		1	1
PO/APO Target (Avg)	2.2	1.4	1.67	1.2	1		
						1	1

Signature	Faculty Manual To 11	
CA I	Faculty Members Teaching the Course	Signature
Tho	3,	Charles C
0	4.	
	Signature	Faculty Members Teaching the Course 3. 4.

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.

The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts













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KIET SCHOOL OF MANAGEMENT

Program Name: MBA Course Name: MMS **Course Outcomes**

Academic Session: 2024-25 Course Code: KMBNOM05

Year: 2nd

Semester:

Course Coordinator Name: Prof. Shivani Sharma

Afte	r completion of the course, the student will be able to	D. I. DO INGO	Revised	Knowledge
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Bloom's Level (BL)	Category (KC)
CO1	Apply the different Manufacturing System	PO1, PO2, PO4, PO5, APO1	BL3(Apply)	Conceptual and Procedural
CO2	Plan the manufacturing processes/ support systems of manufacturing.	PO1, PO2, PO4, PO5, APO1	BL3(Apply)	Conceptual and Procedural
CO3	Analyze sustainable and green manufacturing practices.	PO1, PO2, PO3, PO4, PO5, APO1, APO2	BL4(Analyze)	Conceptual and Procedural
CO4	Analyze the various capacity planning strategies	PO1, PO2, PO4, PO5, APO1, APO2	BL4(Analyze)	Conceptual and Procedural
CO5	Evaluate various tools for maintenance system	PO1, PO2, PO4, PO5, APO1, APO2	BL5(Evaluate)	Conceptual and Procedural

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Prof.Shivani Sharma	Children	3.	Signature
2.		4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

Please Note (Reference: OBE Guidelines wet. Session 2021 – 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits 3 to 6 should have 5 number of COs.

The statement of a-CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Kana and optional parts are Condition and Criteria.











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Connecting Life with Learning Delhi-NCR, Ghaziabad

Program Name: MBA Course Name: MMS CO PO Mapping

Academic Session: 2024-25 Course Code: KMBNOM05

Year: 2nd

Semester: 3rd

Course Coordinator Name: Prof.Shivani Sharma

Course Outcomes (COs)	Prog	gramme Out	comes(POs)	Additional Programme Outcome APOs			
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1 .	. 2	2	-	1	2	1	-
CO2	1	2	-	2	1	1	- 12 in
CO3	1	2	2	2	1	1	1
CO4	1	2	-	2	1	1	1
CO5	1	2	-	2	2	1	1
PO/APO Target (Avg)	1.2	2	2	1.8	1.4	1	1

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Prof.Shivani Sharma	De Vend	3.	
2.		4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.













NAAC with Grade "A+" KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Course Name: HR ANALYTICS

Course Outcomes

Academic Session: 2024-25

Course Code:

KMBNHR03

Year: 2nd

Semester:

Course Coordinator Name: Dr. Namrata Tripathi

At	ter completion of the course, the student will be able to	and the second s	Revised	**	
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Bloom's Level (BL)	Knowledge Category (KC)	
CO1	Apply HR Analytical tools and techniques for decision making.	PO1,PO2,PO5, APO1,APO2	Apply BL 3	Conceptual & Procedural	
CO2	Evaluate the demand forecasting and selection models of HR.	PO1,PO2,PO3, PO5,APO2	Evaluate BL 5	Conceptual & Procedural	
CO3	Analyze the performance analysis and compensation system.	PO1,PO2,PO5,APO2	Analyze BL 4	Conceptual & Procedural	
CO4	Evaluate the impact of interventions for formulating responsible investments in HR.	PO2, PO3, PO4,PO5	Evaluate BL 5	Conceptual & Procedural	
CO5	Design the HR Metrics and HR Dashboards	PO1,PO2,PO5, APO1,APO2	Create BL 6	Meta-Cognitive	

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Namrata Tripathi	Nameda Tripates	3. NA	Signature
2. NA		4. NA	

Course Coordinator

Assoc. Head DOC

Addl Hol

Dean-KSOM

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

KIET School of Manag The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industries raising having credits should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.

The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.













Program Name: MBA

Academic Session: 2024-25

25 Year: 2nd

Semester: 4th

Course Name: HRA

Course Code: KMBNHR03

Course Coordinator Name: Dr. Namrata Tripathi

Course Outcomes (COs)	Programme Outcomes(POs)					Additional Programme Outcomes APOs		
	PO1	PO2	PO3	PO4	PO5	APO1	APO2	
CO1	1	2			1	1	1	
CO2	1	1	1		1		1	
CO3	1	1			1		1	
CO4		2	1	1	1	725 -04		
CO5	2	2			2	1	2	
PO/APO Target (Avg)			2		2			

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Namrata Tripathi	Names Tuyar	3. NA	
2. NA		4. NA	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.













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KIET SCHOOL OF MANAGEMEN

Program Name: MBA

Academic Session: 2024-25

Year: 2nd

Semester: 4th

Course Name: Performance & Reward Management Course Code: KMBNHR04

Course Coordinator Name: Dr. Arunima Mishra

Course Outcomes

After completion of the course, the student will be able to		Relevant POs/ PSOs	Revised Bloom's Level	Knowledge Category (KC)	
CO No.	Statement of Course Outcome		(BL)		
CO1 Apply the Performance Management Methods.		PO1,PO2, PO3,PO4,PO5	Apply (BL3)	Conceptual & Procedural	
CO2	Analyze the 360 degree Performance Appraisal, Performance	PO1,PO2, PO4,PO5	Analyze(BL4)	Conceptual & Procedural	
CO3	Feedback & Counseling Methods Analyze Balance Score card for Career Development and Succession Planning.	PO1,PO2, PO3,PO4,PO5,APO1	Analyze(BL4)	Conceptual & Procedural	
C04	Evaluate the Employee Competency for Effective Reward		Evaluate(BL5)	Conceptual & Procedural	
C05	Systems in the Organization. Evaluate Employment and Associated Reward System.	PO1,PO2, PO4,PO5, APO1	Evaluate(BL5)	Conceptual & Procedural	

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Dr. Arunima Mishra		3.	
2		4.	0

ourse Coordinator

Dean-KSOM

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

Please Note (Reference: OBE Guidelines wet Session 2021 – 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits 10 for the laboratory course of COs. should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.

The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Communication optional parts are Condition and Criteria.











NAAC with Grade "A+"



Connecting Life with Learning

Program Name: MBA

Course Name: CO DO Mannina Academic Session: 2024-25 Course Code:

Year: 1st /2nd

Semester:

1st /3rd

Course Coordinator Name:

CU	ru	viap	prug
Co	urse	Outc	omes

Course Outcomes (COs)	Programme Outcomes(POs)					Additional Programme Outcomes APOs	
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
COI	3	1	1	1	1	TO WHEN I	on dia
CO2	1	2		1.	2	-	
CO3 ·	1	2	1	2	2	1	-
CO4	1	1	-	1	2	1	-
CO5	1	2	-	1	2	1	-
PO/APO Target (Avg)	1.4	1.6	1	1.2	1.8	-1	-

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Dr. Arunima Mishra		3.	
2.	p	4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.











NAAC with Grade "A+"



KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Course Name: International HRM

Course Outcomes

Academic Session: Course Code:

2024-25

KMBNHR05

Year: 2nd

Semester:

Course Coordinator Name: Dr. Tanushree Sanwal

Af	ter completion of the course, the student will be able to	D. I D (D	Revised	Knowledge	
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Bloom's Level (BL)	Category (KC)	
CO1	Analyze the workforce diversity in contexts with International HRM.	PO1,PO2,PO4,APO2	BL4 (Analyze)	Conceptual and Procedural	
CO2	Apply the knowledge about the HR Processes in International Context.	PO1,PO2,PO3, PO4, PO5, APO2	BL3 (Apply)	Conceptual and Procedural	
CO3	Evaluate the impacts of Globalization on HRM.	PO1,PO2, PO4, APO1	BL5 (Evaluate)	Conceptual and Procedural	
CO4	Create the desired level of expertise on organizational level.	PO1,PO2,PO3, PO4, PO5,	BL6 (Create)	Conceptual and Procedural	
CO5	Apply the International culture in SHRM.	PO1,PO2,PO3, PO4, PO5, APO1, APO2	BL3 (Apply)	Conceptual and Procedural	

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Tanushree Sanwal	Bawant	3.	-
2. Mr. Rajat Tayal	Vist	4.	_

Kamsal **Course Coordinator**

Assoc. Head DOC

Addl. HoD

Dean-KSOM DEAN

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial tracing having credits 3 to 6 should have 5 number of COs. should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs. KIET Group of Institutions

The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.









NAAC with Grade "A+"



Connecting Life with Learning

Program Name: MBA Course Name: IHRM

Academic Session: Course Code:

2024-25 KMBNHR05 Year: 2nd

Semester:

Course Coordinator Name: Dr. Tanushree Sanwal

CO PO Mapping

Course Outcomes (COs)	Programme Outcomes(POs)					Additional Programme Outcom APOs	
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1	1 .	1	-	1	-	-	1
CO2	1	2	1	1	1		1
CO3	1	2	-	1	- 11	1	
CO4	1	1	2	1	1	<u> </u>	
CO5	1	1	1	1	1	1-	med all the
PO/APO Target (Avg)	1	1.40	1.33	1	1	1	1

Faculty Members Teaching the Course	Signature	Faculty Me	embers Teaching the Course	Signature
1. Dr. Tanushree Sanwal	Bawsal	3.		- Signature
2. Mr. Rajat Tayal	Tojok	4		

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having tredits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.

KIET School of Management The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Computed and optional parts

Ghaziabad













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KIET SCHOOL OF MANAGEMENT

Program Name: MBA

Course Name: Financial Derivatives

Course Outcomes

Academic Session: 2024-25

Course Code: KMBNFM03

Year: 2nd

Semester: 4th

Course Coordinator Name: Punjika Rathi

Af	ter completion of the course, the student will be able to		Revised		
CO No.	Statement of Course Outcome	Relevant POs/ PSOs	Bloom's Level (BL)	Knowledge Category (KC	
CO1	Understand different types of Derivatives and Hedging.	PO1, PO2, PO3, PO4, PO 5, APO2	UnderstandBL 2	Conceptual & Procedural	
CO2	Analyze & Apply Forward & Futures for hedgingpurposes.	PO1, PO2, PO4, APO2	AnalyzeBL 4	Conceptual & Procedural	
CO3	Evaluate the impact of Options contracts as ahedging tool.	PO1, PO2, PO4, APO2	Evaluate BL 5	Conceptual & Procedural	
CO4	Analyze commodities derivatives contracts for hedging and speculation.	PO1, PO2, PO4, APO2	AnalyzeBL 4	Conceptual & Procedural	
CO5	Illustrate & Assess Swaps and their use.	PO1, PO2, PO4, APO2	AnalyzeBL 4	Conceptual & Procedural	

Caculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signatura
1. Punjika Rathi	Pupil Celi	3.	Signature
2.		4.	

Course Coordinator

Assoc, Head DOC

Addl. HoD

Dean-KSOM

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial fraining factors then 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.

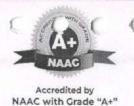
KIET Group of Institutions
The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts













Program Name: MBA

Course Name: Financial Derivatives

Academic Session: 2024-25 Course Code: KMBNFM03

Year: 2nd

Semester: 4th

Course Coordinator Name: Punjika Rathi

CO PO Mapping

Course Outcomes (COs)	Prog	gramme Out	comes(POs)	Additional Programme Outcome APOs			
	PO1	PO2	PO3	PO4	PO5	APO1	APO2
CO1	1	2	1	2	1	-	1
CO2	1	2		2		-	1
CO3	1	2	2 2 4	2			1
CO4	1	2		2		E XIII -	1
CO5	. 1	2		2			1
PO/APO Target (Avg)	1	2	1	2	1		1

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Punjika Rathi	luju	3.	
2.		4. 6W	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

- The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.













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KIET SCHOOL OF MANAGEMENT

Program Name: MBA Course Name: FERM

Course Outcomes

Academic Session: 2024-25 Course Code: KMBNFM04 Year: 2nd

Semester: 4th

Course Coordinator Name: Dr. Prateek Gupta

After	r completion of the course, the student will be able to		Revised	Knowledge
CO No.	Statement of Course Outcome	Relevant POs/ APOs	Bloom's Level (BL)	Category (KC)
CO1	Examine the BOP and various exchange rate system	PO1, PO2, PO4, PO5, APO2	Apply BL 3	Conceptual & Procedural
CO2	Analyze the theories of exchange rate determination	PO1, PO2, PO4, PO5, APO2	Analyze BL 4	Conceptual & Procedural
CO3	Analyze the foreign exchange transactions mechanism	PO1, PO2, PO4, PO5, APO2	Analyze BL 4	Conceptual & Procedural
CO4	Evaluate the exchange dealings	PO1, PO2, PO4, PO5, APO2	Evaluate BL 5	Conceptual & Procedural
CO5	Assess various foreign exchange risks and its management	PO1, PO2, PO4, PO5, APO2	Evaluate BL 5	Conceptual & Procedural

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Prateek Gupta	(Am	3.	Signature
2.	~	4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

- Please Note (Reference: OBE Guidelines wef. Session 2021 22)

 The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits respectively.
- The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & King and optional parts are Condition and Criteria.











NAAC with Grade "A+"



Program Name: MBA

Academic Session: 2024-25

Course Code: KMBNFM04

Year: 2nd

Semester: 4th

Course Coordinator Name: Dr. Prateek Gupta

Course Name: FERM **CO PO Mapping**

Course Outcomes (COs)	Prog	Programme Outcomes(POs)					Additional Programme Outcome APOs	
	PO1	PO2	PO3	PO4	PO5	APO1	APO2	
CO1	2	3	-	3	1	-	2	
CO2	3	3		3	1	11 September 1991	2	
CO3 .	2	3	-	3	1	MARKE !	2	
CO4	2	3	-	3	1	CHARLES IN	2	
CO5	2	3	-	3	1	-	2	
PO/APO Target (Avg)	2.2	3	-	3	1	-	2	

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
1. Dr. Prateek Gupta	Con	3	
2		4	- @

Course Coordinator

Assoc, Head DOC

Addl. HoD

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training that the course of the co have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.

The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.











NAAC with Grade "A+"



KIET SCHOOL OF MANAGEMENT

Program Name: MBA Course Name: FCRA **Course Outcomes**

Academic Session: 2024-25 Course Code: KMBN FM 05

Year: 2nd

Semester: IVth

Course Coordinator Name: Dr. Taru Maheshwari

CO No.	er completion of the course, the student will be able to Statement of Course Outcome	Relevant POs/ PSOs	Revised Bloom's Level	Knowledge
COI			(BL)	Category (KC
CO2	Examine various types of financial credit.	PO1, PO2, PO4, PO5,AP01,AP02	BL 3	Conceptual &
COZ	Examine the credit risk and its rating.	PO1, PO2,	To A provide the	Procedural
CO3	A-t-C "	PO4,PO5,AP01,AP02	BL 3	Procedural
	. Analyze Credit commitments and its application	PO1, PO2, PO4, PO5,AP01,AP02	BL 4	Conceptual &
CO4	Evaluation of risk management and Corporate governance.	PO1, PO2, PO4,	DI 6	Procedural &
CO5	Measure riskiness of a stock or a portfolio position.	PO5,AP01,AP02 PO1, PO2,	BL 5	Procedural
	a portion position.	PO4,PO5,AP01,AP02	BL 5	Conceptual & Procedural

aculty Members Teaching the Course	Signature	Faculty Marshau T.	
Dr. Taru Maheshwari	1094	Faculty Members Teaching the Course	Signature
2. Ms. Prerna Taylor	10	3.	3
Taylor		4.	

Course Coordinator

Assoc. Head DOC

Addl. HoD

Dean-KSOM

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

Please Note (Reference: OBE Guidelines wef. Session 2021 – 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits should have 6 to 10 number of COs. The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Konta Report optional parts











NAAC with Grade "A+"



Program Name: MBA Course Name: FCRA CO PO Manning Academic Session: 2024-25

Course Code: KMBN FM 05

Year: 2nd

Semester:

TVth

Course Coordinator Name: Dr. Taru Maheshwari

Course Outcomes (COs)	Prog	gramme Out	comes(POs)	Additional Programme Outcome APOs			
	- PO1	PO2	PO3	PO4	PO5	APO1	APO2
COI	2	2	-	2	2	1	1
CO2	3	3	-	2	2	1	1
CO3 ·	2	3	-	2	. 2	1	1
CO4	3	3	-	2	2	1	1
CO5	3	3	-	3	1	1	1
PO/APO Target (Avg)	2	2.4	2.8	2.8	2.2	2.6	2.6

Faculty Members Teaching the Course	Signature	Faculty Members Teaching the Course	Signature
Dr. Taru Maheshwari	Tool	3.	
2. Ms. Prerna Taylor	型	4.	

Course Coordinator

Assoc. Head DOC

Addi HoD

Dean-KSOM

Please Note (Reference: OBE Guidelines wef. Session 2021 - 22)

The theory courses/ project having credits 3 to 6 should have 5 number of COs. The laboratory course/ mini project/ seminar/ industrial training having credits less than 3 should have 3 number of COs. The Project having 7 to 12 credits should have 6 to 10 number of COs.

The statement of a CO must be formed considering a proper structure having mandatory and optional parts. The mandatory parts are Action & Knowledge and optional parts are Condition and Criteria.